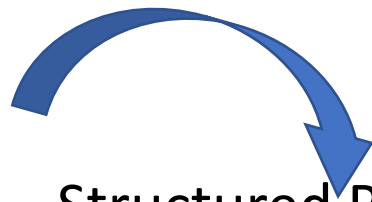




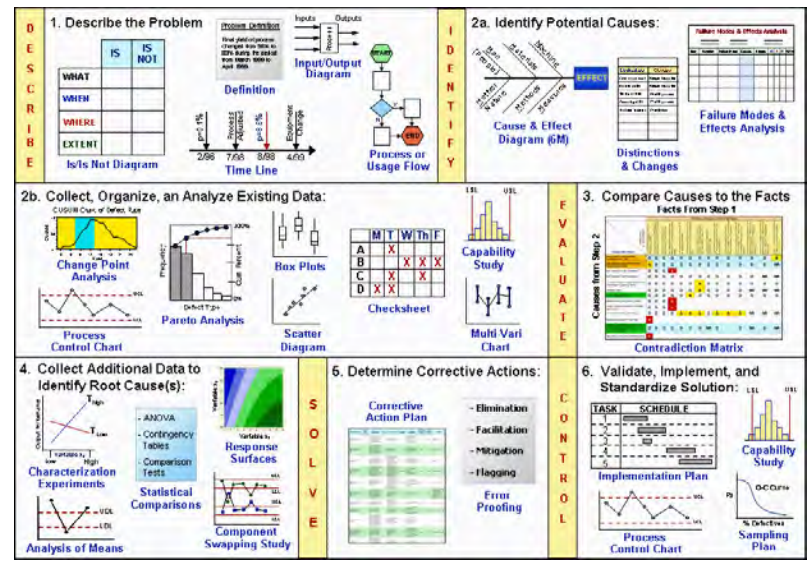
TPI Supplier Development-CPI

Internal Control Center

- OEM diagnostics (data / score card data) to establish risk assessments
- supplier mapping
- multi-functional teams
- Eight core supplier skills (Quality-Responsiveness-RMA-Issues Reports-Inventory levels-OTP-Capacity) are monitored on a continuous basis
- “boots on the ground” teams to spend more of their time directly at supplier sites working on these key issues
- predictive analytics with (5) levels of maturity-1: Undefined and not capable 2: Defined and applied, but not 100% efficient or not applied everywhere in the company 3: Defined, applied and effective 4: Predictable 5: Optimized



Structured Problem Solving



Driven Results

- | | |
|----------------------|---|
| • Suppliers | Reduce # of Suppliers |
| • Quality | Reduce RMA to Zero |
| • Freight (In/Out) | Reduce Freight expenses |
| • Price | Overall PPV reduced & estab should cost |
| • Inventory turns | Improve Inventory Turns 30% |
| • Inventory Dollars | Reduce Inventory 30% |
| • Perishable tooling | Reduce MRO spending 25% |
| • Castings | Focus metrics on Key Parts |
| • Long Lead Items | Reduce max Lead Time 50% |